

## Test 4 Listening Part 1

 You will hear three different extracts. For questions 1 – 6, choose the answer (A, B or C) which fits best according to what you hear. There are two questions for each extract.

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### Extract One

You hear two sociologists, Nina Havers and Dan Hernández, discussing praising children.

- 1 Nina compares praising children to rock climbing because in both activities
  - A time is needed to get it right.
  - B trust plays an important role.
  - C mistakes can have unwanted consequences.
- 2 What advice does Dan give parents about praising children?
  - A Focus on praising effort rather than results.
  - B Explain the reason for giving praise.
  - C Include praising personal qualities.

### Extract Two

You hear two friends, Martha and Robert, discussing golf.

- 3 Robert had been put off taking up golf until now because he believed
  - A it was practised only by a privileged few.
  - B it provided relatively little exercise.
  - C it was perceived as old-fashioned.
- 4 What do they agree they should do next?
  - A take up an opportunity to find out about a venue
  - B get more information about golf from a colleague
  - C look into the expense involved in playing golf

### Extract Three

You hear two friends talking about a summer music festival they have just been to.

5 According to the man, what element do music festival organisers often overlook?

- A having good communication between sound engineers and bands
- B designing the grounds so that the sound is enhanced
- C ensuring all the equipment is of the highest quality

6 How did the woman first find out that a local band was good?

- A Other musicians were recommending them.
- B Everyone was talking about them in one of the cafés.
- C The number of people listening to them was increasing.



You will hear a woman, called Estelle Tinios, giving a talk to students about her job as a pharmacist. For questions 7 – 14, complete the sentences with a word or short phrase.



### WORKING AS A PHARMACIST

Estelle chose to study (7) ..... for her undergraduate degree.

She recommends working part time as a (8) ..... in order to make contacts.

She explains that she learnt a great deal from the (9) ..... she did during  
her postgraduate studies.

She was surprised to find out how important (10) .....  
skills are for a pharmacist.

She suggests that pharmacists who have some (11) ..... in their  
schedule are more likely to find a job.

She worked in research and development, where she was involved in the  
(12) ..... of medications.

She describes how making sure (13) ..... are accurate is an important  
part of a pharmacist's job.

She explains that there is a growing demand for pharmacists because the  
(14) ..... is increasing.

## Test 4 Listening Part 3



You will hear an interview in which two entrepreneurs, called Charles and Betty, are talking about their experience of setting up a business when they were young. For questions 15 – 20, choose the answer (A, B, C or D) which fits best according to what you hear.

- 15 What does Charles say about the failure of his first company?
- A He learnt some valuable lessons from the experience.
  - B He was glad this happened when he was young.
  - C It could have been avoided if he had acted earlier.
  - D It resulted from taking poor advice.
- 16 Betty and Charles both say that the key to being a successful young entrepreneur is
- A to be a creative thinker.
  - B to have clear long-term aims.
  - C to have a positive attitude to risk.
  - D to be willing to dedicate enough time to business.
- 17 In the first year of her business, what did Betty find most difficult?
- A raising money
  - B hiring employees
  - C getting enough sales
  - D dealing with the paperwork
- 18 It surprised Charles that his competitors were willing to
- A recommend professional specialists.
  - B discuss their company structure.
  - C share industry-related data.
  - D refer customers to him.
- 19 How did Betty feel after she won a Young Businessperson of the Year award?
- A curious to find out why her business had been selected
  - B determined to live up to the standard of the other contenders
  - C uncertain about the attention her winning attracted
  - D inspired to expand her business
- 20 According to Charles, technology has made it easier to become an entrepreneur because
- A websites can reach potential customers.
  - B networking can be done on the internet.
  - C video conferencing makes meetings effective.
  - D online training is outstanding.

You will hear five short extracts in which young people are talking about travelling alone.



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**TASK ONE**

For questions 21 – 25, choose from the list (A – H) the reason each person gives for choosing to travel alone.

- A to keep costs down
- B to have time to consider an important decision
- C to travel in an eco-friendly way
- D to get inspiration for a hobby
- E to look for job opportunities
- F to become independent
- G to be able to act spontaneously
- H to be able to achieve fitness aims

Speaker 1

Speaker 2

Speaker 3

Speaker 4

Speaker 5

**TASK TWO**

For questions 26 – 30, choose from the list (A – H) what each speaker says was the unexpected consequence of travelling alone.

- A becoming a good problem solver
- B feeling calm
- C becoming more tolerant
- D making new acquaintances
- E learning to recognise risk
- F developing language skills
- G enjoying different foods
- H covering a greater distance

Speaker 1

Speaker 2

Speaker 3

Speaker 4

Speaker 5

While you listen you must complete both tasks.